

# Lean Kaizen Business Consulting

## Reduction in Transactions

*Become a least cost producer with  
world class Quality & Delivery*



*Key to the future Survival*

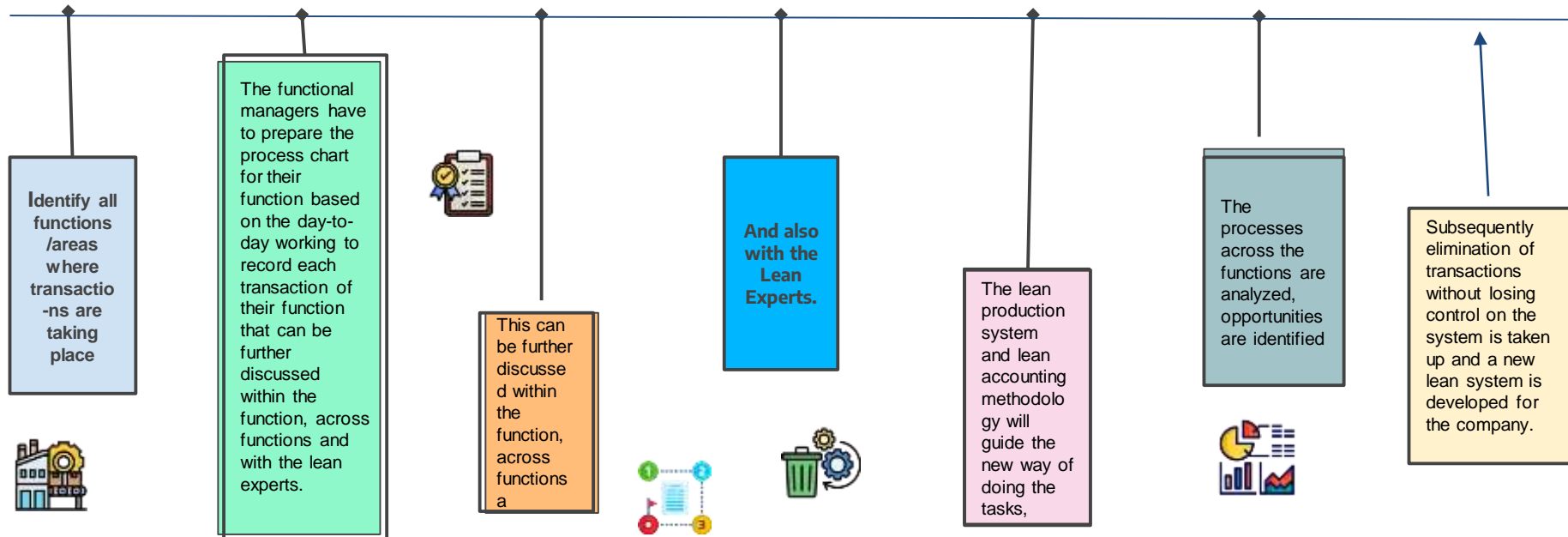
*So we need to eliminate the transactions that are no longer needed  
without losing control of the business – perform ‘konmari’ on your  
company’s transactions.*

A Journey to World class organization.....





# How to Identify and Reduce/Eliminate Wasteful Transactions in the Company



## These transactions are broadly-

1. making purchase indents;
2. preparing purchase orders;
3. preparing material receipt reports;
4. receiving invoices from the vendors;
5. detail tracking of material and manpower on the plant floor;
6. detail tracking of all inventories including consumable stores from receipt to issue to the processes,
7. its movement in the plant to assembly and dispatch;
8. physical inventory and cycle counting;
9. issuing machinery spare parts;
10. Issuing tooling;
11. preparing shipping documents and customer invoices at the time of dispatch;
12. corporate overheads;
13. accounts payable process and
14. accounts receivable process.

# Benefits of Reduction of Transactions and Transaction Time

Managers can focus more on value adding activities and lean project implementation with reduction in transactions.

They start working on ERP efficiently through their terminals in their work area or through their mobiles and use less paper.

Managers feel empowered and productive

The company can increase rate of productivity of assets,

The time spent in reconciliation meetings can be utilized for strategic thinking about the next phase of lean or process improvement.

Revenue Growth

Profit Growth

# Key Takeaways- Transaction Reduction -

